

Guam Property Casualty Producers Approved CE Course Listing

Course Name

Agency Operations

Commercial Casualty I

Commercial Casualty II

Commercial Property

Elements of Risk Mgmt

Life & Health Essentials

Personal Auto

Personal Lines Misc.

Personal Residential

Agency Errors & Omissions

Agency Leadership and Strategic Alignment

Agency Operations and Sales Management

Auto Claim Practices

Big Data Analytics for Risk and Insurance

Business Law for Insurance Professionals

Claim Handling Principles and Practices

Claims Leadership and Organizational Alignment

Commercial Automobile Insurance

Commercial Insurance

Commercial Liability Insurance

Commercial Liability Risk Management and Insurance

Commercial Lines Related Coverages

Commercial Property Insurance

Commercial Property Risk Management Insurance

Commercial Surety and Crime Insurance

Commercial Underwriting Principles

Contract Surety

Delivering Insurance Services

Enterprise Risk Management

Essentials of Information Technology

Ethical Guidelines for Insurance Professionals

Ethics and the CPCU Code of Professional Conduct

Finance and Accounting for Insurance Professionals

Financial Services Institutions

Foundations of Insurance Production

Foundations of Risk Management and Insurance

General Insurance for IT and Support Professionals

Homeowners Insurance

Inland Marine Insurance

Insurance Accounting Management

Insurance Essentials

Insurance Operations

Insurance Regulation

Insurer Accounting Management

Insurer Risk and Capital Management

Insurer Risk and Capital Management

Guam Property Casualty Producers Approved CE Course Listing

Course Name

Intro to Claims
Intro to Property & Casualty Insurance
Intro to Risk Management
Intro to Underwriting
Intro to Workers Compensation Claims
Liability Claim Practices
Liability Coverages
Managing Bodily Injury Claims
Managing Cyber Risk
Multiple-Lines Insurance Production
National Flood Insurance: Advance Studies Exam
National Flood Insurance: Fundamentals Exam
Ocean Marine Insurance
Personal and Commercial Auto Coverages
Personal Automobile Insurance
Personal Insurance
Personal Insurance: Portfolio Management and Issues
Personal Insurance: Underwriting and Marketing Practices
Personal Lines Related Coverages
Personal Risk Management and Property-Casualty Insurance
Premium Auditing Applications
Primary Insurance Coverages
Principles of Premium Auditing
Principles of Suretyship
Professional Development & Account Management
Property and Liability Coverages
Property and Liability Insurance Principles
Property Claim Practices
Property Coverages
Property Technical Certification I
Property Technical Certification II
Property Technical Certification III
Readings in Reinsurance Issues and Developments
Reinsurance Principles and Practices
Risk and Insurance Analysis Techniques
Risk Assessment and Treatment
Risk Financing
Risk Management for Public Entities
Risk Management Principles and Practices
Strategic Underwriting Techniques
Surplus Lines Fundamentals
Surplus Lines Insurance Operations
Surplus Lines Insurance Products
Survey of Commercial Insurance
Survey of Personal Insurance and Financial Planning
The Strategic Management of Information

Guam Property Casualty Producers Approved CE Course Listing

Course Name
Underwriting Commercial Liability
Underwriting Commercial Property
Workers Compensation Claim Practices
20 Key Questions To Ask When Writing Homeowners Insurance
Additional Insured Status
Adjusting Suspicious or Fraudulent Fire Claims
Advanced Flood Insurance: Elevation Certificates and Grandfathering
Agricultural Insurance and Risk Management
AML: Understanding the Rules for Insurance Producers and Employees
Avoiding Errors and Omissions Claims: A Guide for Insurance Producers
Claim Adjusting: The Top 15 Rules
Claims 101
Claims Evaluation
Claims Handling Best Practices
Claims Investigation
Claims Resolution
Commercial Auto Insurance: Understanding the Coverages
Commercial General Liability
Commercial Lines 101
Commercial Property Insurance
Commercial Surety Fundamental
Commercial Umbrella Liability
Contract Surety Fundamentals
E&O Issues and Answers
Earthquake Insurance
Essential Law for the Claims Professional
Ethical Practice Standards for Today's Producer
Ethical Principles, Ethical Practices
Ethics and the Trust Factor
Ethics Considerations for P&C Insurance Professionals
Ethics for Producers: Cases and Comments
Ethics for Surety Bond Producers
Ethics for the Claims Professional
Ethics for the Insurance Services Practitioner
Ethics in the P&C Insurance Workplace
Ethics: Performance With Integrity
Flood Insurance Fundamentals: NFIP Training for Insurance Producers
Fraud and Auto Theft Investigations
Homeowners Insurance
Homeowners Insurance Valuation
Homeowners Policy: Key Property and Liability Coverages
Homeowners Policy: Understanding the Coverages
Homeowners: Liability Coverages
Homeowners: Property Coverages & Covered Perils
Insurance for Small Businesses
Insurance Fraud

Guam Property Casualty Producers Approved CE Course Listing

Course Name

Insurance Fraud: Red Flags for Property and Liability Insurance

Insurance Fraud: Understanding the Issues

Insurance Law for P&C Professionals

Insurance Regulation and Consumer Protection

Insuring Home-Based Businesses: Questions to Ask, Steps to Take

Insuring Personal RVs, Watercraft, Aircraft, ATVs, and More

Insuring the Rental Car

Joint Ventures in Construction

Legal Principles Affecting the P&C Insurance Contract

Personal Lines 101

Personal Lines Insurance Coverage Gaps

Personal Umbrella Insurance

Property and Casualty Insurance Essentials

Protection Your Practice: Avoiding E&O Loss Through Documentation

Residential Renters Insurance

Risk Management

The Collision Loss: Total or Repair

Understanding Crop Insurance Coverages

Understanding Personal Auto Insurance

Understanding the Workers Compensation System

Workers Compensation

101 Commercial Lines Coverage Gaps and How to Close Them

Additional Insured Issues

Captives as Risk Retention Mechanisms

Commercial Auto, Surety, CIPs, and Miscellaneous Lines

Commercial Liability Insurance for Contractors

Common Features of Professional and Management liability Policy Forms

Contractors Pollution Liability

Contractual Risk Transfer in Construction

Controlled Insurance Programs

Credit Insurance

Cyber and Privacy Liability Exposure and How to Insure Them

Design-Build Risks and Insurance

EPL: Understanding the Exposures and Insurance Coverage

Fiduciary Liability: What You Need to Know About Exposures and Insurance

Forming and Operating a Captive Insurer

Fundamentals of Construction Risk Management and Insurance

How to Insure D&O Liabilities

Political Risk Insurance

Principles of Fraud Detection: Construction

Private Company and Nonprofit D&O Liability Exposures and Insurance

Professional & Management Liability: Exposures & Insurance Coverage

Professional Liability Insurance Coverage Triggers

Property and Casualty Reinsurance Fundamentals

Guam Property Casualty Producers Approved CE Course Listing

Course Name
Property Insurance for Contractors
Umbrella Liability Insurance for Contractors
Understanding Construction Insurance Rates and Premiums
Understanding D&O Exposures
Workers Compensation for Contractors
Course # 38308 CEU - Adjuster Conduct and Law
Course # 38313 CEU - Anti-Money Laundering Legislation
Course # 38315 CEU - Basic Ethics for Insurance Professionals
Course # 38316 CEU - Businessowners Policy
Course # 38320 CEU - Commercial Auto Insurance Fundamentals
Course # 38322 CEU - Commercial Property
Course # 38321 CEU - Commercial Property from Primary to Secondary Markets
Course # 38323 CEU - Comprehensive General Liability
Course # 38324 CEU - Consumer Insurance
Course # 38325 CEU - Directors and Officers Liability
Course # 38327 CEU - e-Coverage
Course # 38329 CEU - Ethics and The Insurance Industry
Course # 38330 CEU - Ethics and the Senior Market
Course # 38343 CEU - Flood Insurance
Course # 38349 CEU - Fraud in the Property Casualty Insurance Industry
Course # 38353 CEU - Fundamentals of Homeowners Insurance
Course # 38354 CEU - Fundamentals of Personal Auto
Course # 38360 CEU - Homeowners Policy Endorsement
Course # 5 CEU - Insurance Principles and Policies
Course # 38380 CEU - Introduction to Personal Auto
Course # 38382 CEU - Introduction to Personal Umbrella 2nd Edition
Course # 38383 CEU - Introduction to Risk Management
Course # 38387 CEU - Liquor Liability
Course # 50430 CEU - Meeting Your Customers' Commercial Property Needs
Course # 38407 CEU - Natural Disasters - Coverage Issues
Course # 38415 CEU - Products Liability
Course # 38416 CEU - Reputational Risk
Course # 52636 CEU - Risk Financing Alternatives: Captives and Self Insurance
Course # 53663 CEU - Sarbanes-Oxley: Ethics & Public Trust
Course # 38428 CEU - Surplus Lines in the Insurance Industry
Course # 38432 CEU - The Insurance Policy
Course # 38433 CEU - Toxic Mold and Homeowners Insurance
Course # 38434 CEU - Unauthorized Entities
Course # 38435 CEU - Understanding Financial Markets
Course # 38436 CEU - Understanding the Industry of Insurance
Course # 38438 CEU - Valuing a Property Insurance Claim
Course # 48862 CEU- Agency Errors and Omissions
Course # 46625 CEU- An ERM Approach to Managing Cyber Risks
Course # 48679 CEU- Fidelity and Surety Bonding
Course # 46622 CEU- Good Faith Claim Investigation
Course # 49719 CEU- Marine Insurance Claims Handling

Guam Property Casualty Producers Approved CE Course Listing

Course Name
Course # 46786 CEU- Personal Auto Insurance: Key Issues
Course # 52635 CEU- Ramp up on Coverage for Recreational Type Vehicles
Course # 54321 CEU- Social Security and Medicare: Key Concepts
Course # 48680 CEU- The Cyber Risk Landscape
Course # 46745 CEU-Bodily Injury Claims Issues
Course # 51707 CEU-Business Income: Dollars and Sense
Course # 49952 CEU-FEMA Flood Coverage
Course # 49255 CEU-Insurance Fraud Basics
Course # 49477 CEU-Insurance Fraud Investigation
Course # 48132 CEU-Large Account Management for Underwriters
Course # 49254 CEU-Marine Insurance
Course # 46791 CEU-Personal Auto Policy Basics
Course # 53606 CEU-Small Business Employee Benefit Plans
Course # 47921 CEU-Surplus Lines Insurance Overview
Course # 51952 CEU-Terrorism and Its Impact on Insurance - 3rd Edition
Course # 46411 CEU-Understanding Cyber Risk
Course # 48856 CEU-Understanding Homeowners Coverages
Course # 46792 CEU-Underwriting Personal Auto Insurance
Course # 46624 CEU-Workers Compensation Claim Handling
Course # 52353 CEU-Earthquakes and Insurance: Coverage Basics
Business Auto Policy Explained
Businessowners Policy Explained
CGL Explained
Commercial Property Policy Explained
Home Based Business
Insurance Principles
Introduction to Homeowners
Introduction to Personal Auto Coverage
Introduction to Personal Lines Endorsements
Introduction to Personal Umbrella Coverage
Small Business Auto Policy
Workers Compensation Explained

Guam Property Casualty Producers Approved CE Course Listing

Source	Hours
NAIER (CISR)	1 E & 7 PC
NAIER (CISR)	8 PC
NAIER (CISR)	8 PC
NAIER (CISR)	8 PC
NAIER (CISR)	8 PC
NAIER (CISR)	8 PC
NAIER (CISR)	8 PC
NAIER (CISR)	8 PC
NAIER (CISR)	8 PC
The Institute	6 PC
The Institute	6 PC
The Institute	20 PC
The Institute	20 PC
The Institute	24 PC
The Institute	30 PC
The Institute	20 PC
The Institute	6 PC
The Institute	3 PC
The Institute	20 PC
The Institute	3 PC
The Institute	24 PC
The Institute	3 PC
The Institute	3 PC
The Institute	24 PC
The Institute	24 PC
The Institute	24 PC
The Institute	24 PC
The Institute	12 PC
The Institute	24 PC
The Institute	15 PC
The Institute	3 E
The Institute	3 E
The Institute	30 PC
The Institute	24 PC
The Institute	24 PC
The Institute	24 PC
The Institute	24 PC
The Institute	4 PC
The Institute	24 PC
The Institute	24 PC
The Institute	6 PC
The Institute	24 PC
The Institute	20 PC
The Institute	24 PC
The Institute	24 PC
The Institute	24 PC

Guam Property Casualty Producers Approved CE Course Listing

Source	Hours
The Institute	12 PC
The Institute	12 PC
The Institute	12 PC
The Institute	12 PC
The Institute	12 PC
The Institute	20 PC
The Institute	12 PC
The Institute	20 PC
The Institute	12 PC
The Institute	24 PC
The Institute	12 PC
The Institute	12 PC
The Institute	24 PC
The Institute	9 PC
The Institute	7 PC
The Institute	15 PC
The Institute	15 PC
The Institute	15 PC
The Institute	5 PC
The Institute	24 PC
The Institute	20 PC
The Institute	24 PC
The Institute	20 PC
The Institute	24 PC
The Institute	6 PC
The Institute	12 PC
The Institute	15 PC
The Institute	20 PC
The Institute	9 PC
The Institute	24 PC
The Institute	24 PC
The Institute	24 PC
The Institute	1 E & 6 PC
The Institute	24 PC
The Institute	24 PC
The Institute	24 PC
The Institute	20 PC
The Institute	24 PC
The Institute	20 PC
The Institute	24 PC
The Institute	6 PC
The Institute	12 PC
The Institute	12 PC
The Institute	24 PC
The Institute	24 PC
The Institute	20 PC

Guam Property Casualty Producers Approved CE Course Listing

Source	Hours
The Institute	24 PC
The Institute	24 PC
The Institute	15 PC
Web CE	4 PC
Web CE	8 PC
Web CE	8 PC
Web CE	4 PC
Web CE	9 PC
Web CE	2 PC
Web CE	7 PC
Web CE	5 PC
Web CE	8 PC
Web CE	5 PC
Web CE	10 PC
Web CE	6 PC
Web CE	7 PC
Web CE	10 PC
Web CE	12 PC
Web CE	6 PC
Web CE	8 PC
Web CE	10 PC
Web CE	5 PC
Web CE	9 PC
Web CE	2 PC
Web CE	3 PC
Web CE	6 PC
Web CE	4 E
Web CE	3 E
Web CE	3 E
Web CE	4 E
Web CE	2 E
Web CE	3 E
Web CE	6 E
Web CE	3 E
Web CE	7 E
Web CE	3 E
Web CE	3 PC
Web CE	4 PC
Web CE	5 PC
Web CE	3 PC
Web CE	10 PC
Web CE	12 PC
Web CE	3 PC
Web CE	4 PC
Web CE	11 PC
Web CE	6 PC

Guam Property Casualty Producers Approved CE Course Listing

Source	Hours
Web CE	2 E & 3 PC
Web CE	2 E & 3 PC
Web CE	5 PC
Web CE	6 PC
Web CE	3 PC
Web CE	9 PC
Web CE	3 PC
Web CE	3 PC
Web CE	6 PC
Web CE	5 PC
Web CE	10 PC
Web CE	10 PC
Web CE	24 PC
Web CE	3 PC
Web CE	10 PC
Web CE	3 PC
Web CE	3 PC
Web CE	5 PC
Web CE	14 PC
Web CE	3 PC
Web CE	10 PC
Web CE via IRMI	15 PC
Web CE via IRMI	7 PC
Web CE via IRMI	7 PC
Web CE via IRMI	10 PC
Web CE via IRMI	10 PC
Web CE via IRMI	7 PC
Web CE via IRMI	7 PC
Web CE via IRMI	10 PC
Web CE via IRMI	7 PC
Web CE via IRMI	7 PC
Web CE via IRMI	10 PC
Web CE via IRMI	7 PC
Web CE via IRMI	10 PC
Web CE via IRMI	10 PC
Web CE via IRMI	7 PC
Web CE via IRMI	3 E & 7 PC
Web CE via IRMI	10 PC
Web CE via IRMI	7 PC
Web CE via IRMI	7 PC
Web CE via IRMI	7 PC
Web CE via IRMI	10 PC
Web CE via IRMI	7 PC
Web CE via IRMI	7 PC

Guam Property Casualty Producers Approved CE Course Listing

Source	Hours
Web CE via IRMI	10 PC
Web CE via IRMI	7 PC
Web CE via IRMI	7 PC
Web CE via IRMI	10 PC
Web CE via IRMI	10 PC
CEU from The Institute	3 E & 10 PC
CEU from The Institute	3 E & 4 PC
CEU from The Institute	5 E
CEU from The Institute	3 PC
CEU from The Institute	4 PC
CEU from The Institute	4 PC
CEU from The Institute	4 PC
CEU from The Institute	7 PC
CEU from The Institute	3 PC
CEU from The Institute	4 PC
CEU from The Institute	2 PC
CEU from The Institute	8 E
CEU from The Institute	8 E
CEU from The Institute	14 PC
CEU from The Institute	4 E & 10 PC
CEU from The Institute	4 PC
CEU from The Institute	3 PC
CEU from The Institute	3 PC
CEU from The Institute	7 PC
CEU from The Institute	7 PC
CEU from The Institute	4 PC
CEU from The Institute	4 PC
CEU from The Institute	2 PC
CEU from The Institute	2 PC
CEU from The Institute	3 PC
CEU from The Institute	2 PC
CEU from The Institute	3 PC
CEU from The Institute	4 PC
CEU from The Institute	1 E
CEU from The Institute	3 PC
CEU from The Institute	3 PC
CEU from The Institute	3 PC
CEU from The Institute	2 PC
CEU from The Institute	2 PC
CEU from The Institute	3 E & 5 PC
CEU from The Institute	3 PC
CEU from The Institute	3 PC
CEU from The Institute	3 PC
CEU from The Institute	4 PC
CEU from The Institute	6 PC
CEU from The Institute	2 PC

Guam Property Casualty Producers Approved CE Course Listing

Source	Hours
CEU from The Institute	3 PC
CEU from The Institute	4 PC
CEU from The Institute	2 PC
CEU from The Institute	4 PC
CEU from The Institute	4 PC
CEU from The Institute	4 PC
CEU from The Institute	4 PC
CEU from The Institute	3 E
CEU from The Institute	3 E
CEU from The Institute	4 PC
CEU from The Institute	4 PC
CEU from The Institute	5 PC
CEU from The Institute	4 PC
CEU from The Institute	3 PC
CEU from The Institute	2 PC
CEU from The Institute	3 PC
CEU from The Institute	5 PC
CEU from The Institute	4 PC
CEU from The Institute	4 PC
CEU from The Institute	2 PC
National Underwriter Company	12 PC
National Underwriter Company	6 PC
National Underwriter Company	12 PC
National Underwriter Company	6 PC
National Underwriter Company	6 PC
National Underwriter Company	5 PC
National Underwriter Company	12 PC
National Underwriter Company	12 PC
National Underwriter Company	5 PC
National Underwriter Company	8 PC
National Underwriter Company	5 PC
National Underwriter Company	9 PC