

Guam Life Producers Approved CE Course Listing

Course Name	Source
HIPAA Training for Individuals: Insurance Brokers and Agents	HIPAATraining.com
IBC Practitioner's Program Course	Nelson Nash Institute
HS 300 Financial Planning: Process and Environment	The American College
HS 311 Fundamentals of Insurance Planning	The American College
HS 319 Applications in Financial Planning II	The American College
HS 321 Income Taxation	The American College
HS 323 Individual Life Insurance	The American College
HS 324 Life Insurance Law	The American College
HS 326 Planning for Retirement Needs	The American College
HS 328 Investments	The American College
HS 330 Fundamentals of Estate Planning	The American College
HS 331 Planning for Business Owners and Professionals	The American College
HS 333 Personal Financial Planning: Comp. Case Analysis	The American College
HS 334 Estate Planning Applications	The American College
HS 375 Introduction to Disability	The American College
HS 376 Legal and Financial Issues for Special Needs Families	The American College
401(k) Plans	WebCE
4-Hour Annuity Training Course Audio Enabled	WebCE
AML: Understanding the Rules for Insurance Producers and Employees	WebCE
Annuities: Definitions, Suitability and Riders	WebCE
Anti-Money Laundering for the Insurance Industry	WebCE
Avoiding Errors and Omissions Claims: A Guide for Insurance Producers	WebCE
Critical Illness Insurance	WebCE
Cyber and Privacy Liability Exposures and How to Insure Them	WebCE
Deferred Income Annuities and QLACs	WebCE
Disability Income Insurance	WebCE
Distribution Planning	WebCE
E&O Issues and Answers	WebCE
Effective and Ethical Communication with Seniors	WebCE
Estate Planning Techniques for Small Business Owners	WebCE
Ethical Practice Standards for Today's Producer	WebCE
Ethical Principles, Ethical Practices	WebCE
Ethically Serving Seniors with Diminished Capacity	WebCE
Ethics and Seniors: Understanding the Mature Market	WebCE
Ethics and the Trust Factor	WebCE
Ethics for Producers: Cases and Comments	WebCE
Ethics for the Insurance Services Practitioner	WebCE
Ethics: Performance with Integrity	WebCE
Final Expense Insurance	WebCE
Financial Planning for Today's Consumer	WebCE
Fixed Annuities	WebCE
Fundamentals of Estate Planning	WebCE
Guaranteed Living Benefits for Variable Annuities	WebCE
Health and Accident Insurance	WebCE
Indexed Annuities	WebCE
Individual Retirement Accounts	WebCE

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Inherited IRAs	WebCE
Insurance for Estate Planning	WebCE
Insurance Fraud	WebCE
Insurance Fraud: Understanding the Issues	WebCE
Introduction to Indexed Products	WebCE
Introduction to Life Insurance	WebCE
IRA Rollovers	WebCE
Irrevocable Life Insurance Trusts	WebCE
Life & Health Insurance Essentials	WebCE
Life & Health Insurance Law	WebCE
Life & Health Insurance Principles	WebCE
Life Insurance Concepts	WebCE
Life Insurance for Businesses	WebCE
Life Insurance Ownership and Beneficiary Designations	WebCE
Life Insurance Strategies for Small Businesses	WebCE
Life Insurance Underwriting	WebCE
Living Trusts and Avoiding Probate	WebCE
Maximizing Integrity in Decisions with Seniors	WebCE
Personal Life Insurance Planning	WebCE
Pre-Need Planning	WebCE
Principles of Wealth Management	WebCE
Risk Management	WebCE
Section 1035 Exchanges	WebCE
Senior Market Sales Ethics	WebCE
Senior Needs Planning	WebCE
Social Security Strategies	WebCE
Structuring the Annuity Contract	WebCE
Survey of Employee Benefits	WebCE
Taxation of Life Insurance and Annuities	WebCE
Universal Life Insurance	WebCE
Variable Annuities	WebCE
Variable Universal Life	WebCE
Viatical and Life Settlements: The Life Insurance Secondary Market	WebCE

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Hours
1.5 L
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2 E
7 L
2 E
6 L
4 L
8 L
3 L
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12 L
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5 L
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3 E
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3 E
2 E
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Hours
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8 L
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